

## TRIP DOLLARS

Vacations are \$9,750.00 trip dollars based on double occupancy. Trip dollars are figured at 1.5% of sales. \*\*Trip dollars will start accumulating January 1, 2024, through December 31, 2024.

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## DEPOSITS & CANCELLATION POLICY

A deposit of \$2,000.00 dollars per couple will be required to reserve space. Benoist Brothers Supply will bill your account for \$500.00 per couple deposit upon registration. Benoist Brothers Supply will bill an additional deposit of \$500.00 per room to your account on the first of the month following your trip registration. If you register for the trip after September 1, 2024, then the full deposit will be billed to your account. If the number of trip dollars earned plus the \$2,000 deposit are greater than the \$9,750.00 trip total, then that portion of the \$2,000 deposit will be credited if participant does not cancel trip.

\*\*If the trip is canceled before January 15, 2025 – 100% of the deposit will be refunded. Any trips cancelled after January 15, 2025, will not be refunded their deposit.

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## UNEARNED PORTIONS

- The unearned trip balance will be billed to your account January 2025 and are due by March 1, 2025.

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## ELIGIBILITY

- The trip applies only to principals of the business employed by participating company (Max of 2 couples)
- \$500,000 minimum sales per year required to be eligible to participate in the VIP Benoist Brothers Supply Trip Incentive. Contractors with 2 couples must reach \$1M minimum sales.
- All accounts must be current according to our normal terms. Accounts in arrears and not brought current within 15 days of departure date will not be eligible to attend.

- All trip activities are designed with adults in mind. Children are not allowed.

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## REGULATIONS

- Qualified purchases must be from warehouse stock, shipped & billed during the promotional period.
- Special quotations are not qualified purchases but may be considered on an individual basis.
- Trip dollars are not transferable and have no monetary value.
- Unused trip dollars have no monetary value and are not refundable.
- Related companies must combine quotas, trip dollars, and spending dollars.

Benoist Brothers Supply reserves the right to change quota, destinations, departure dates, trip conditions & cost due to conditions beyond our control.

The ownership of the trip and points do not pass to dealer until program completion and Benoist Brothers Supply has given final approval. Benoist Brothers Supply reserves the right to refuse or terminate any individual or company's participation in trip program for any reason at any time. Including behavior that is in any way detrimental to the health, safety, or well-being of any participant(s).

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## TRAVEL INSURANCE

Any cost associated with delays or extended stays due to circumstances beyond Benoist Brothers Supply's control, e.g.: COVID-19, weather, terrorism, business failure, flight delays etc. will be the sole responsibility of the participants. Benoist Brothers Supply will not be liable for losses, injuries or illnesses incurred and will NOT provide trip or health insurance. Trip Insurance may be purchased by participants through Cornerstone or a company of your choice. Please contact Cornerstone at [steve@cornerstonetravel.com](mailto:steve@cornerstonetravel.com).

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**\*\*Updated\*\***